



Company presentation

Q2 2026

August 2026

It starts here



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01

Who we are





Part of Banco Santander

A leading retail and commercial bank, founded in 1857 and headquartered in Spain with presence in 10 core markets in Europe and the Americas.

182
million customers

+185 000
employees

Source: Banco Santander 2026

See **Appendix** for
financial numbers
from Banco



Our mission, our vision, our how



Our aim

To be the best open financial services platform by acting responsibly and earning the lasting loyalty of our people, customers, shareholders and society.



Our purpose

To help people and businesses prosper



Our how

Everything we do should be **Simple, Personal and Fair**

Santander
named as *The
Best Retail Bank
in the World* by
Euromoney 2025



Responsible Banking at the core of our business

As a founding member of the Principles for Responsible Banking, Santander places sustainability at the center of its core activities. Our ESG focus:

(E) Support the transition to a low carbon economy

Deliver our **Net Zero ambition by 2050** by setting decarbonization pathways for our financing activities, helping our customers transition to a low carbon economy, and manage the environmental impact of our own operations.

(S) Promote inclusive Growth

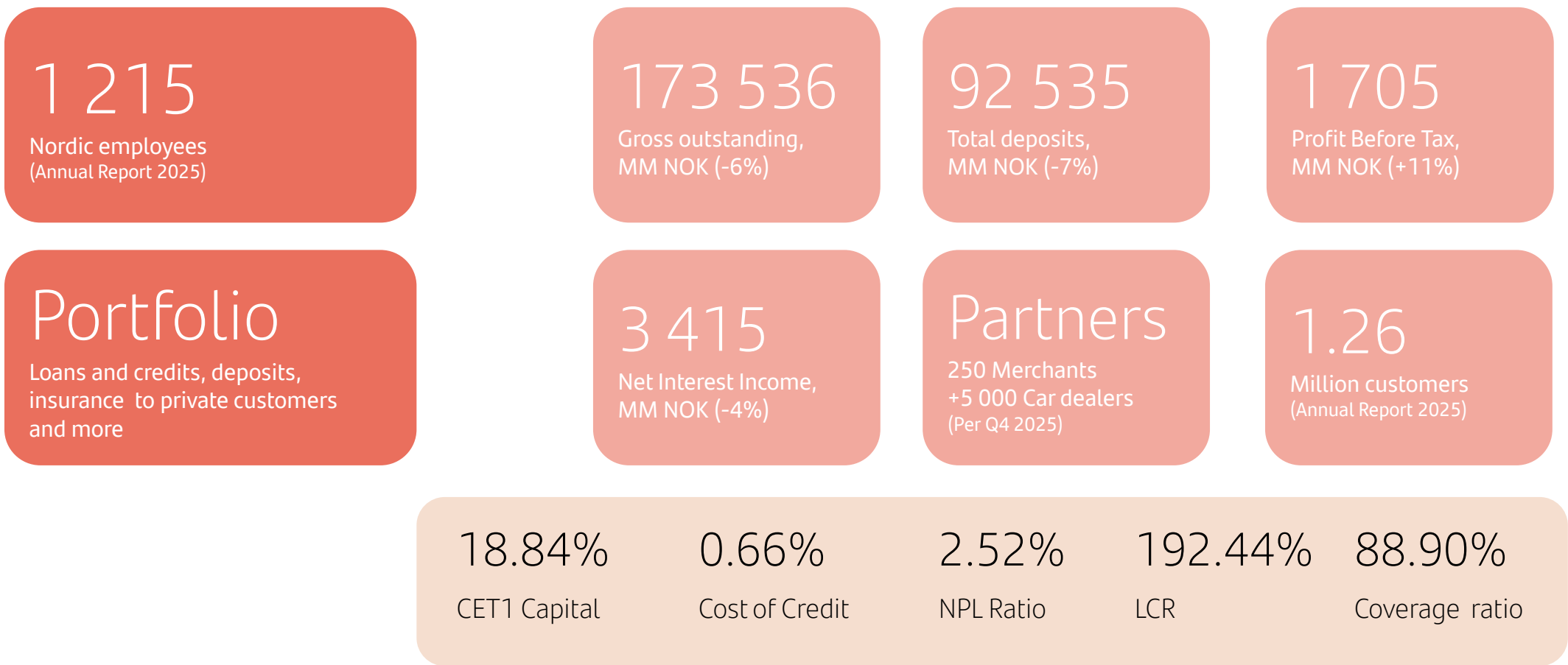
Support inclusive growth across main stakeholders: employees, customers and communities.

(G) Strong governance and culture across the organization

Incorporate ESG in behaviors, policies, processes and governance throughout the Group.



Santander Consumer Bank AS, a Nordic bank with global strength



Santander Nordics

Regulated in Norway, owned by Banco Santander



**Banco Santander
S.A.**

Fitch/Moody's/S&P
A+ / A1 / A+



OpenBank S.A.

Fitch/Moody's/S&P
A+ / A1 / A



**Santander Consumer
Bank AS is supervised
by the Norwegian FSA**

**Santander Consumer
Bank AS**

Fitch/Moody's
A+/A1



**Santander Consumer
Bank Sweden
(Branch)**



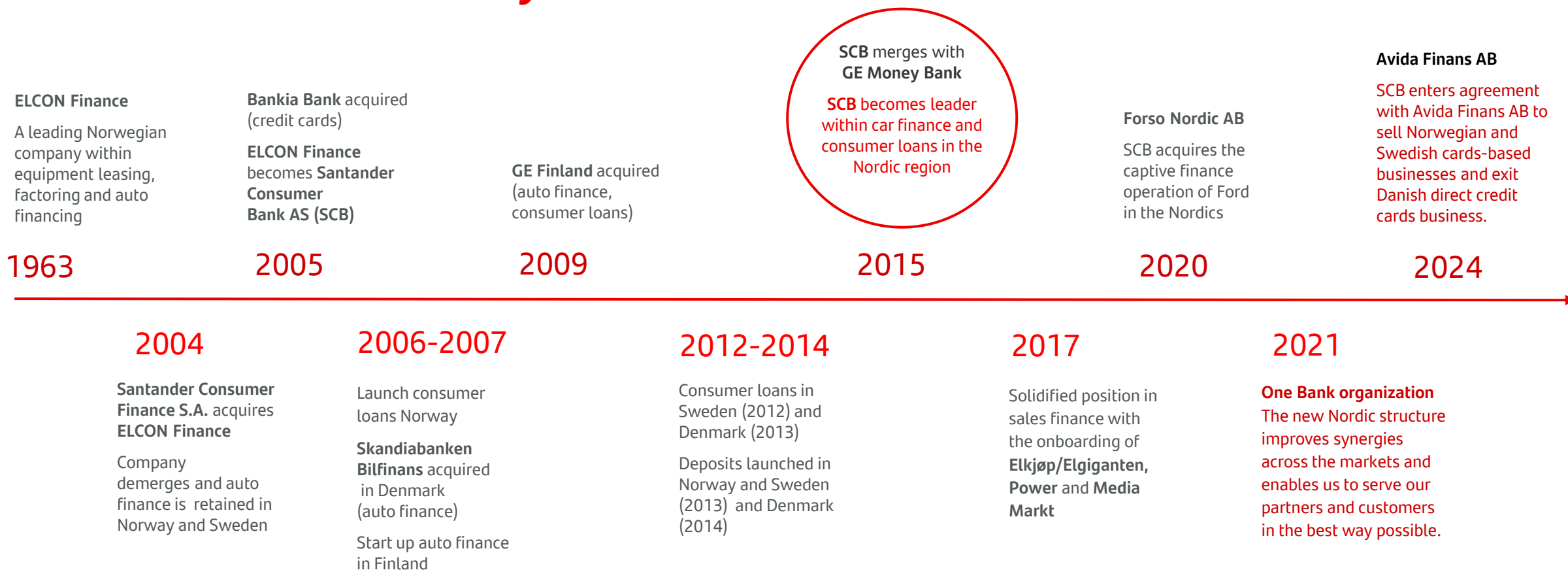
**Santander Consumer
Finance Finland
(Subsidiary)**



**Santander Consumer
Bank Denmark
(Branch)**



Our Nordic history



Winning by focusing on what creates value

Our five strategic goals define our most important value drivers; with targeted strategic initiatives delivering real business value



Drive Profitability

Deliver ambitious and sustainable profitable growth



Satisfy Our Customers & Partners

Market Leader on customer and partner satisfaction



Simplify Our Business

Our digital capabilities and automated processes deliver competitive advantage



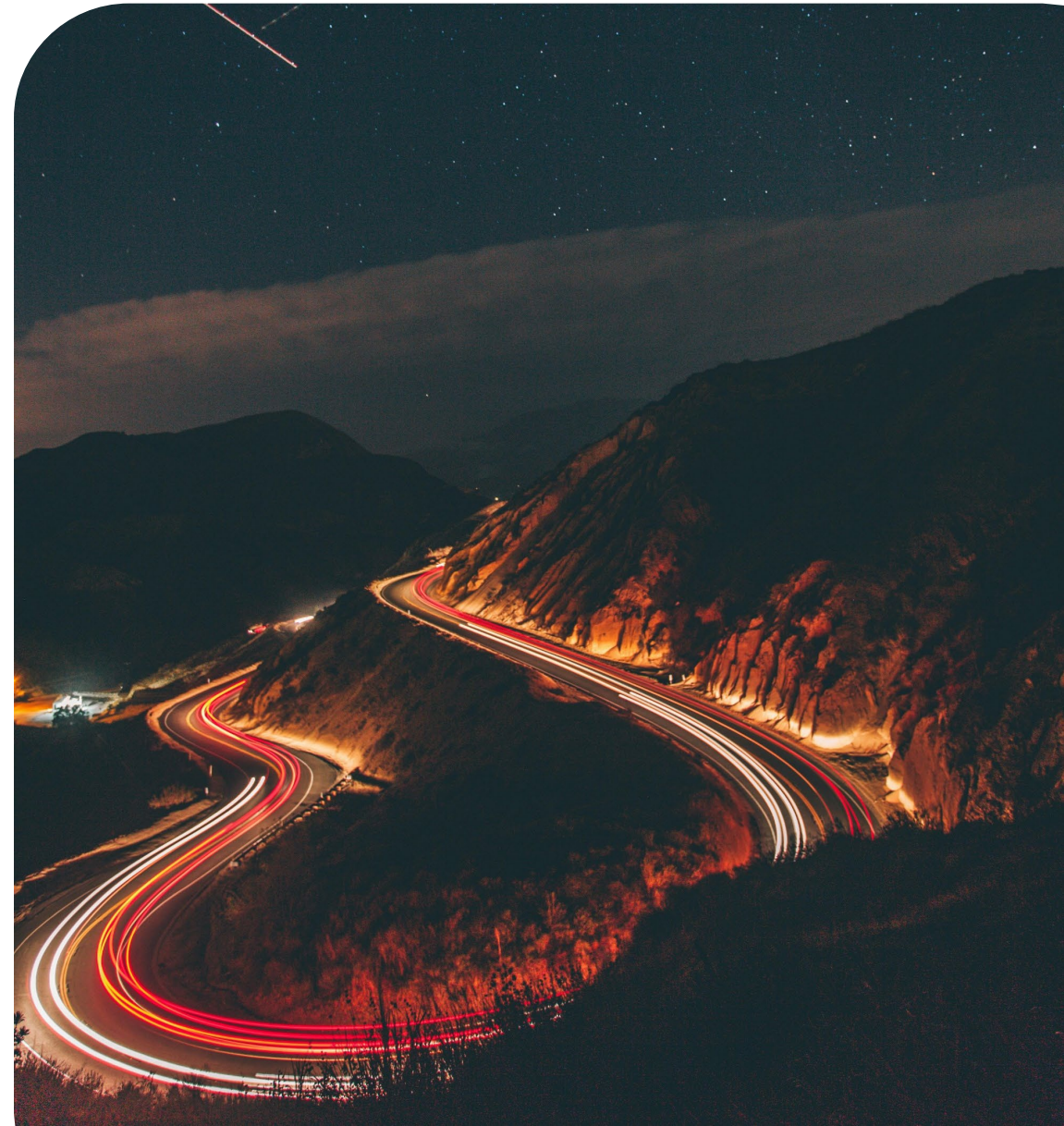
Manage Our Risks

Forward looking management and control of our risk map



Engage Our People

Our people are engaged, believe in our mission and strategic journey



Senior Management



Morten Helland
Chief Executive Officer



Tina Krogsrud Fjeld
Chief Compliance Officer



Andres Diez
Chief Risk Officer



Alexander Krupchenko
Chief Financial Control
Officer



Ole Bendik Heggveit
Chief AML Officer



Bjarte Leivestad
Chief People &
Culture Officer



Trond Brakken
Chief Commercial Officer
Auto



Anders Bruun-Olsen
Chief Financial
Management Officer



Mika Ylinen
Nordic Director
Collection



Malin Werner Halvorsen
Chief Commercial Officer
Consumer



**Alfredo Granados
Sanandres**
Chief Technology &
Operations Officer



Julio Bando Moreno
Chief Audit Executive



Jonathan Pycroft
Chief of Staff



A proactive risk, compliance and conduct management

The risk, compliance & conduct management is key to us remaining a strong, secure and sustainable bank that helps people and businesses prosper

Our model relies on the following

Common Risk Principles aligned with regulatory requirements and inspired by best market practices



3 lines of defence model with a robust risk committees' structure:

- 1 Business and support units
- 2 Risk, compliance & conduct areas
- 3 Internal audit



Clearly defined **management and control processes**



Proactive management, **customer-centric**, with the goal of maintaining our medium-low risk profile



Embedding ESG factors across the different risk types, both from a regulatory and management perspective



risk pro
Everyone's business



Nordic leader in Auto financing

Global leader in sustainable energy financing

Strong product offerings



Auto & Leisure

Loans and financial services provided to private customers, SMEs, car and leisure dealers



Consumer

Loans offered to private customers



Deposits

Saving products with high interest rates provided to private customers



Insurance

Insurance products related to payment protection, auto, health and travel, offered to private customers

Nordic NPS

End customers 32,1

Auto Partner NPS

Norway 59,4 | Sweden 82,0
Denmark 73,5 | Finland 52,7

Numbers reported for Q2 2026



Partnerships - a key success factor

Partners

250 merchants
+5 000 car dealers

HONDA
The Power of Dreams



Sambla Group

KABE



VOLVO

Birger N. Haug
Kvalitet og omtanke

EXLANTIX



HEDIN GROUP



长安汽车
CHANGAN AUTO

ERWIN HYMER GROUP



HYUNDAI

LUCID



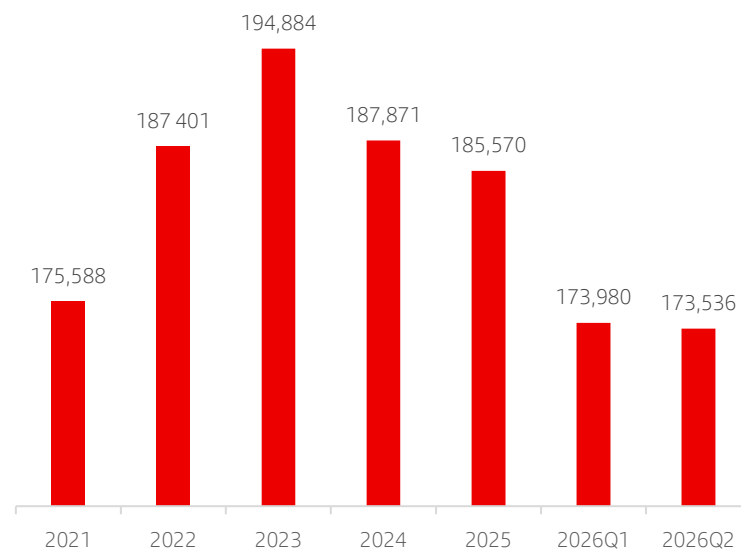
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Financials

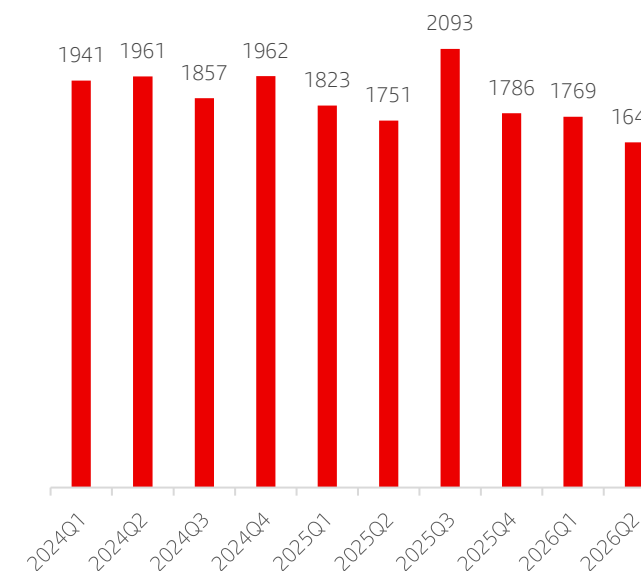


Key Figures Q2 2026

Loan growth in the Nordics (MM NOK)



Net Interest Income (MM NOK)



Group income statement

Key Figures Q2 YTD 2026 vs Q2 YTD 2025

Gross
margin

3 457 (-0,3%)
NOK Million

Operating
expenses

1 366 (-3%)
NOK Million

Loan loss
provisions

370 (-23%)
NOK Million

Profit before
tax

1 705 (+11%)
NOK Million



Group balance sheet summary

Total: 173 980 (-6%) NOK Million

Key Figures Q2 2026 vs Q4 2025

Auto 

155 899 (-6%)
NOK Million

Consumer Loans 

17 489 (-13%)
NOK Million

Credit cards* 

148 (-33%)
NOK Million

Deposits 

92 535 (-7%)
NOK Million

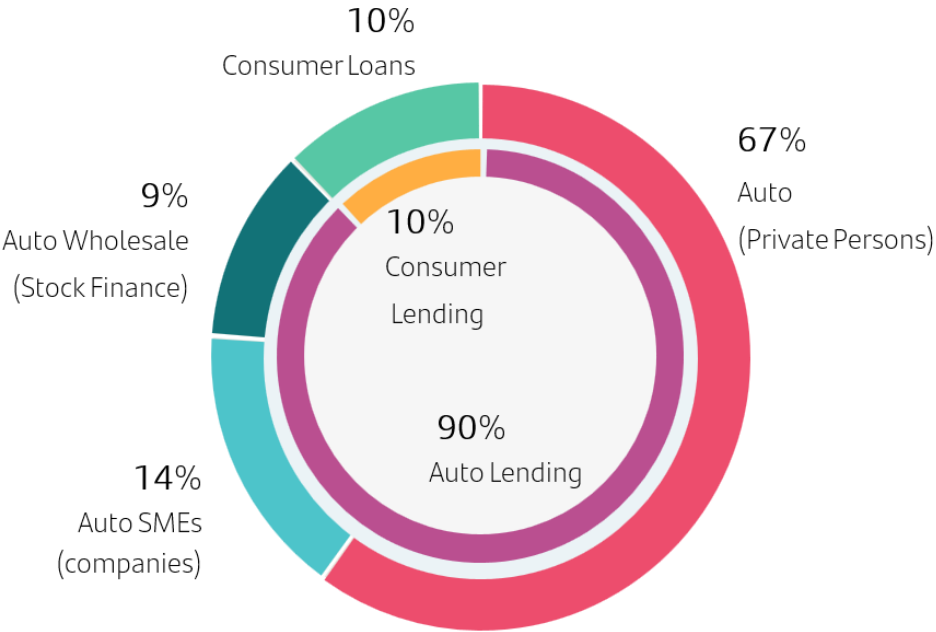
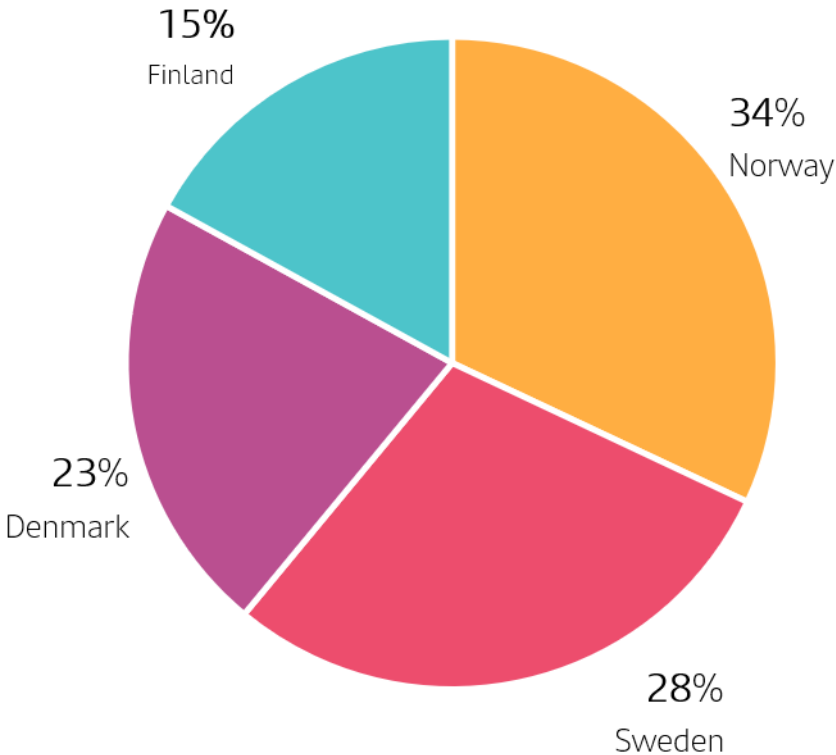
Source: Santander Consumer Bank Q2 2026 Financial Report

*Following the sale of the Credit Card portfolio in 2024, the remaining Credit Card balances are residual and no longer have an open credit line.



Gross outstanding loans and distribution by product

Auto and Consumer segments



Source: Santander Consumer Bank Q2 2026 Financial Report



Auto & Consumer Overview

Nordic Q2 2026



Auto

Auto Loans & Hire Purchase

Customers

- Private Customers
- Business Customers

Distribution

- Online direct distribution
- Indirect distribution with dealers and importers
- Cross sale

Auto Leasing

Customers

- Private Customers
- Business Customers

Distribution

- Dealers direct
- SME direct

Stock & Demo Financing

Customers

- Inventory financing for dealers

Distribution

- New cars: Importer agreements
- Used Cars: Direct to dealers

Consumer

Direct loans

Distribution

- Online
- Agents
- Cross sale

Sales finance

Distribution

- Online
- Stores
- Cross sale



Source: Santander Consumer Bank Q2 2026 Financial Report.
Amounts in NOK

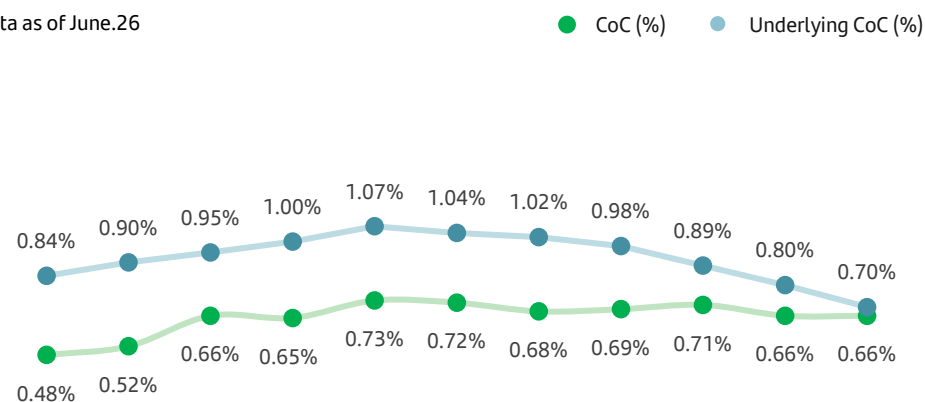
Credit Risk Performance

Early signals of stabilization visible

Portfolio quality

Cost of Credit (%) (actual vs. underlying)

Data as of June.26

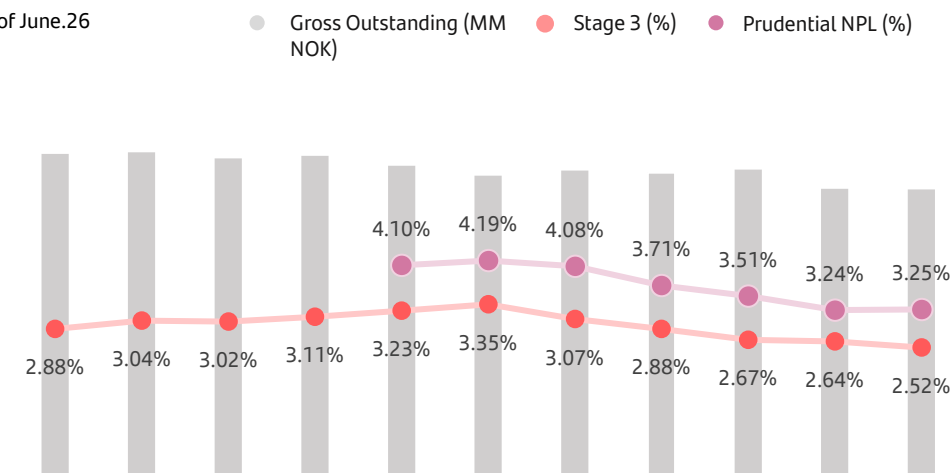


CoC (%)	Q4.23	Q1.24	Q2.24	Q3.24	Q4.24	Q1.25	Q2.25	Q3.25	Q4.25	Q1.26	Q2.26
Total Nordic	0.48%	0.52%	0.66%	0.65%	0.73%	0.72%	0.68%	0.69%	0.71%	0.66%	0.66%
Secured	0.33%	0.39%	0.50%	0.56%	0.60%	0.61%	0.63%	0.61%	0.56%	0.54%	0.44%
Unsecured	1.33%	1.28%	1.60%	1.20%	1.50%	1.40%	1.04%	1.29%	1.79%	1.54%	2.45%

Portfolio quality

Stage 3 (%) and NPL (%)

Data as of June.26



Stage 3 (%)	Q4.23	Q1.24	Q2.24	Q3.24	Q4.24	Q1.25	Q2.25	Q3.25	Q4.25	Q1.26	Q2.26
Total Nordic	2.88%	3.04%	3.02%	3.11%	3.23%	3.35%	3.07%	2.88%	2.67%	2.64%	2.52%
Secured	1.55%	1.72%	1.72%	1.84%	1.94%	2.10%	2.03%	1.87%	1.74%	1.76%	1.70%
Unsecured	11.8%	10.8%	10.8%	10.6%	12.3%	12.3%	10.7%	10.6%	10.13%	10.07%	9.72%

Source: Data provided by Risk MI Team | EWRM | Statutory numbers.

Cost of Credit (%): Cost of Credit is defined as the ratio of 12 months Loan Loss Provisions to the average 12 months gross outstanding.

Underlying CoC: Excluding non-recurring items such as portfolio sales or parameter update.

*Prudential NPL: The NPL ratio is the percentage of exposure of impaired loans and advances in relation to the total loans and advances exposures, calculated according to European prudential criteria.

Reported on a quarterly basis. Updated calculation method applied from Q3.25.



03

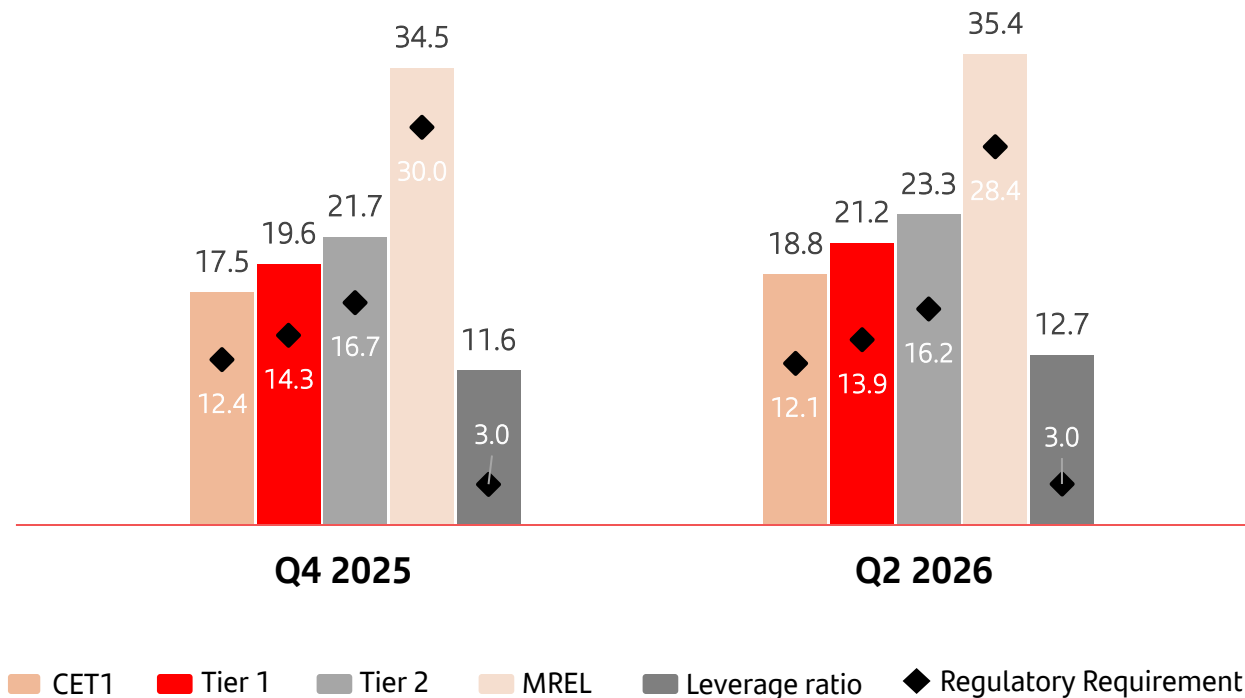
Capital & Funding



Capital ratios closed the second quarter of 2026 with a good margin above the minimum capital regulatory requirements

Capital ratios evolution SCB Group

Percent



Q2 2026 developments

- The Group closed Q2 2026 with a Common Equity Tier 1 (CET1) capital ratio of 18.80%, up from 17.58% in Q4 2025. The main driver was the decrease in risk weighted assets (RWAs) due to lower lending volumes and a Swedish securitization transaction issued in Q2 2026 providing capital relief.
- The Bank remains in a solid capital position with a good management buffer towards the minimum capital requirements (including Pillar 2 Guidance) both on consolidated and individual basis.
- From January 1, 2026, the Group and the Bank are subject to the revised Pillar 2 requirement (P2R) of 1.3% of RWAs which can be covered by at least 56.25% of CET1 capital and 75% of Tier 1 capital. The Pillar 2 Guidance (P2G) remains at 1.0% requiring full coverage with CET1 capital.

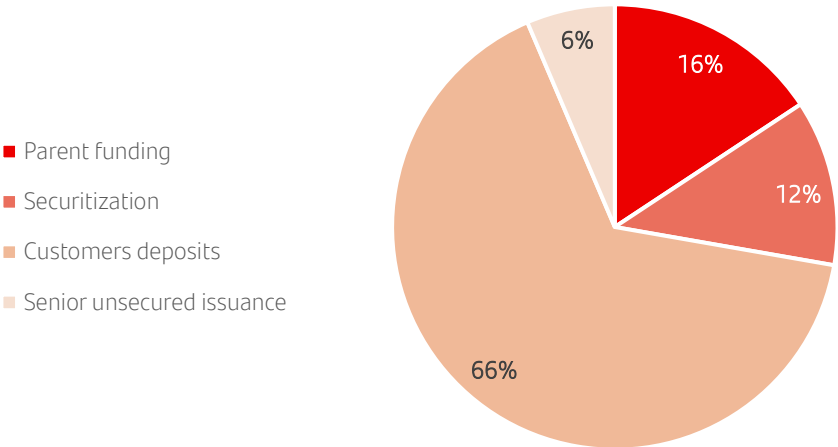
Source: Santander Consumer Bank | Q2 2026 Report



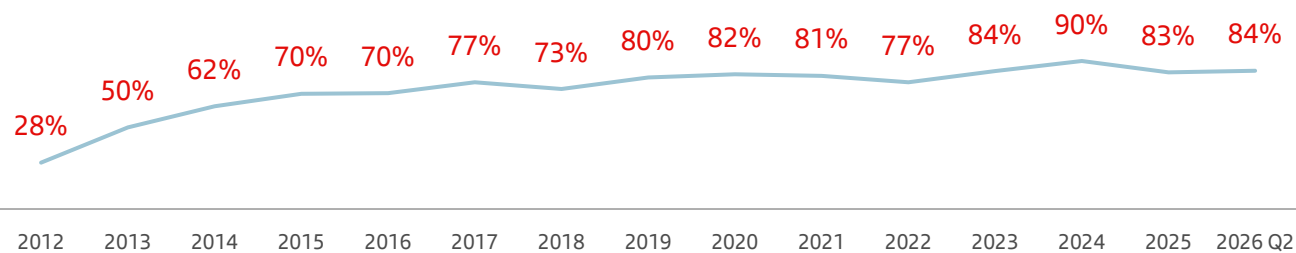
Self-funding is a strategic focus

Funding Composition¹

NOK billion



Self-funding ratio²



Deposits

- In Norway deposits are guaranteed up to NOK 2 million
- In EU countries the guarantee is up to EUR 100 000
- NOK 92,5 Bn in total deposits across Norway, Sweden and Denmark

Unsecured

- NOK 5 050 MM outstanding in the bond market, incl NOK 2 050 million in green bonds
- SEK 3 850 MM outstanding in the bond market, incl SEK 800 MM in green bonds

Securitization

- 5 outstanding traditional ABS transactions and 1 synthetic ABS across Nordics
- Represents a low-cost and stable funding source

Source: Santander Consumer Bank Q2 Report 2026

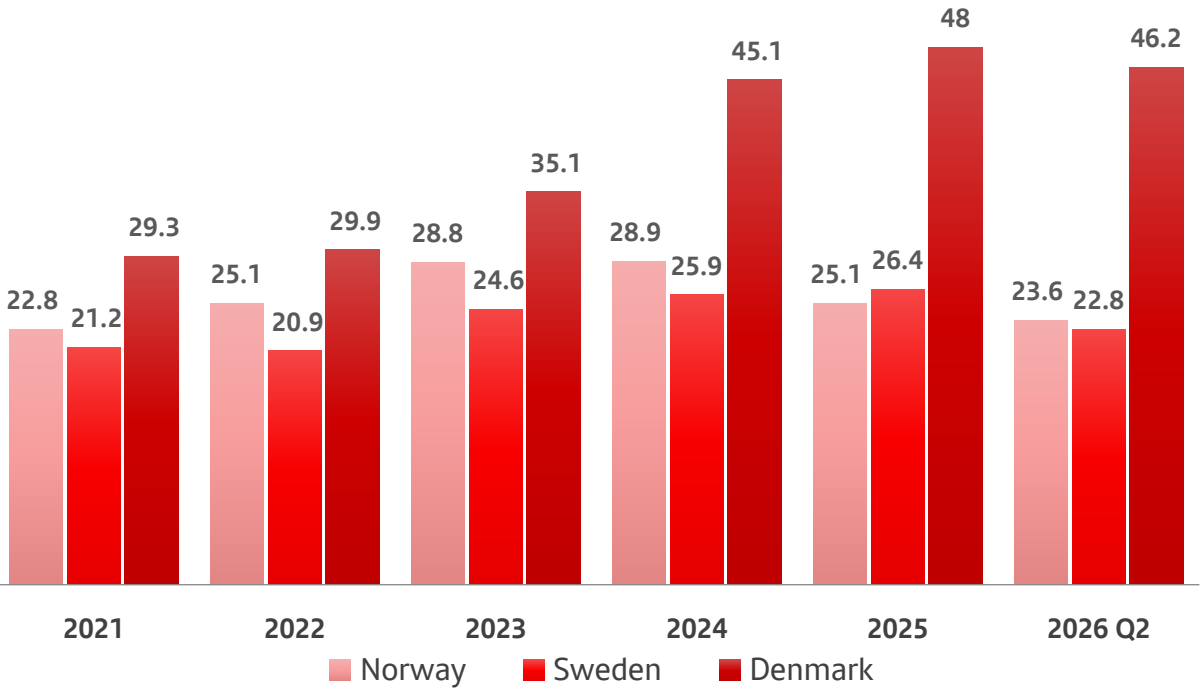
- 1) Outstanding amounts/transactions as per Q2 2026
- 2) Self-funding is calculated on a senior liabilities basis



Deposits at a glance

Consolidated total balance: 92,5 Bn NOK

Deposit balance development Bn NOK



Source: Santander Consumer Bank June 2026 Financial Statement
Deposit guarantees: Norway NOK 2 million | Sweden EUR 100.000 equivalent | Denmark EUR 100.000 equivalent

Distribution of Deposit portfolio and products



25%
of total balance

- Savings account
- Notification product
- Term deposits
- Green Term deposits



25%
of total balance

- Savings account
- Notification product
- Term deposits



50%
of total balance

- Savings account
- Notification product
- Term deposits



04

People & Culture



Enhancing employee growth, well-being, and culture at Santander

Career



Processing the Grow@Santander program, securing that all employees have a plan and develop their capabilities according to the competence the Group needs.

Hybrid and flexible working



Evolving hybrid and flexible working conditions, hereby balancing workload and strengthening physical, social and mental well-being. Rebuilding offices to enable social well-being and enforce hybrid collaboration.

Cultural ambassadors



Reactivating our ambassador program for well-being and physical activities.

Number of employees

1 215

Managerial positions
(women/men)

77 / 94

Average age of employees

40.9 years

Average years of service

8,6 years

Source: Santander Consumer Bank Annual Report 2025







Santander Consumer Bank – helping people and businesses prosper, in a simple, personal, and fair way.

Key takeaways

**Nordic
Market
Leader**

Financials

Robust financial results
and prudent credit risk

**Global meets
local**

a Nordic bank with global
strength

**Digital
portfolio**

Building out position in
consumer space through
new digital offerings

Partnerships

Strengthening our position
through acquisitions and
strong partnerships

**Responsible
banking**

Part of a global strategy, aiming
for Net Zero carbon emissions
by 2050



05

Appendix

Find the FY 2025 Fixed income investors' presentation from Banco Santander [here](#)

For more information, visit [santander.com](https://www.santander.com)

Thank you

